

Australian Coffee Traders Association (ACTA)

27 June 2024





About Oritain.

USING FORENSIC SCIENCE TO VERIFY PRODUCT ORIGIN AND MITIGATE FORCED LABOR RISKS





Oritain combines forensic science and statistics to verify the origin of products.



Founded in 2008 by Prof. Russell Frew, a world-leading expert in using analytical chemistry to trace the origin of products, and advisor to the UN.



Amassed a significant database and developed IP in traceability of coffee, cotton and other key commodities.



Offices in 5 countries with a global gender split of 50:50. Partnering with leading multinationals providing our services in 20+ countries.





Who We Are

WHO IS ORITAIN GLOBAL?

Oritain was born out of a need to protect New Zealand's most precious exports: our agricultural products. Over the last 15 years we have grown exponentially to support over 120 clients in upwards of 20 different product categories.

Oritain was founded in 2008 at the
University of Otago by Dr Helen Darling and
Professor Russell Frew, an advisor to the UN
and a world leading expert in using analytical
chemistry to trace origin of products.

From our humble beginnings at the bottom of the world, Oritain has become a global leader in applying forensic and data science to verify the origin of products and raw materials.

We verify truth. We prove origin. We protect reputations.



We have over **240 staff**, across the globe with offices in London, Washington, Zug, Auckland and Dunedin, putting us within arms-reach of our clients.





Helping clients in 20+ countries



OUR TRUSTED PARTNERSHIP

NESCAFÉ O'NGENS O'Book	PYRAMID VALLEY NEW ZEALAND	COUNTRY ROAD	Cone Denim	cytiva	LACOSTE	COTTON USA THE COTTON THE WORLD TRUSTS
PRIMARK*	ALLIANCE 101 COFFEE EXCILLENCE	MOHAIR	TO DIFFERENCE	SILVER FERN FARMS	Caboloui comes taxivas de lapotagnes de Guivas y Poducios Orgánicos	FOODSTUFFS FOODSTUFFS
SUPIMA° WORLD'S FINEST COTTONS	SOMELL COLE SET AUSCOTT LIMITED	Regular (Christophilar) Akineto	Thermo Fisher SCIENTIFIC	PURE CRIMPED NEW ZEALAND WOOL	Synlait	WELSPUN COMPORTING THE PLANET
LOCH DUART DREVALLES SCOTTES SALROS	BIG GLORY BAY OCTAN FARMED KING SALMON STEWART HEADS HEW ZEALAND	TAYLOR PASS	taylor-	LOFTEX	M&S EST. 1884	INTERNATIONAL SERUM INDUSTRY ASSOCIATION
heartland heartland	wools	Macadamia of Hawai'i	GAP	THE COURSE AGE OF THE COURSE A	24 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	corrol
NL NEXT LEVEL	WEISH	B UT B AU VERITAS	Albini g r o u p	BSCA CAFÉS ESPECIAIS DO BRASIL	avantor [∞]	Theory
	The Coffee Hunter	Coffee Enterprises	SHEBACOFFEE	Cape Wools SA	IIVIS OF BOILD PARKET	Ralph Lauren



The Issues we Solve.

FORCED LABOR

Oritain not only identifies and mitigates risk in the supply chain for both businesses and governments but can help prevent the importation of cotton produced by forced labor.

ESG & SUSTAINABILITY

ESG and Sustainability risk in products such as palm, beef, hides and soy are a huge concern.

Oritain can help monitor supply chains to detect if product is from authorized areas.

AUTHENTICITY

Oritain prevents fraud in the supply chain and protects brand reputation.

Oritain reduces risk and helps to detect counterfeit, mislabelling and adulteration.



Ambitions Realised

Oritain's Mission

Protecting Reputations and Our Planet

THE TRUST CHALLENGE

Increasing Regulatory ESG Requirements



Increasing Supply Chain Risk (fraud) Increasing Consumer Expectations



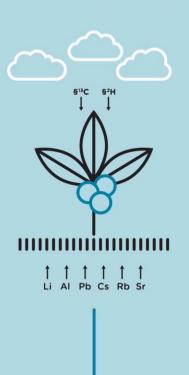
Increasing
Social and
Investor
Expectations

Business Ambitions





ORITAIN TRACEABILITY VS TRADITIONAL TRACEABILITY



Oritain tracks the naturally occurring, intrinsic properties of natural products and fibers (what's inside). The origin fingerprint of a product cannot be replicated. Oritain can test cotton at virtually any point of the supply chain to ensure transparency.

Traditional traceability relies on tracking packaging, or on occasion, using DNA (either applied or intrinsic). These methods feed into a paper/ label-based traceability systems. The accuracy of information is only as good as what's claimed on the label or the applicator of the spray. Once these are removed or tampered with, traceability is lost.

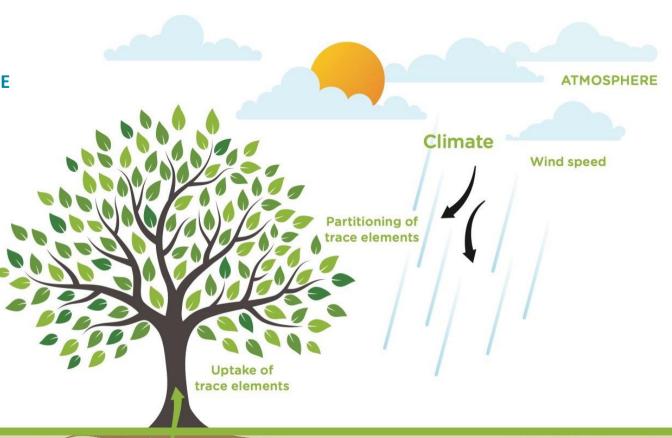




The Science.

HOW NATURE CREATES UNIQUE ORIGIN FINGERPRINTS

Every part of the environment is made up of different levels of chemical elements and isotopes, which give products a unique and inherent chemical fingerprint based on their origin.

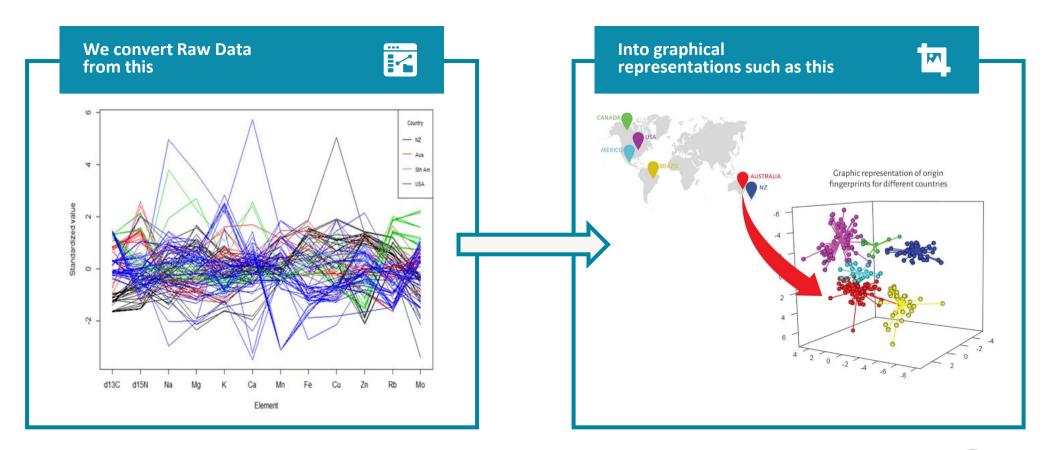


BEDROCK

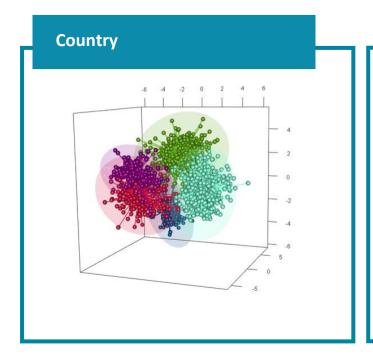


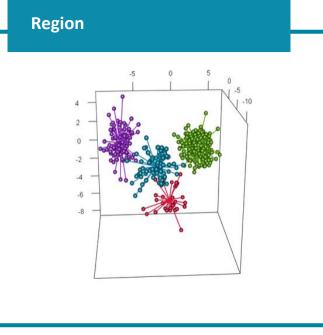
Soil forming parent material

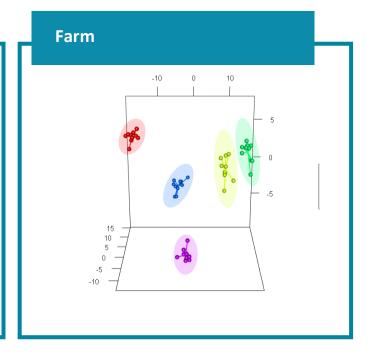
Origin Fingerprint



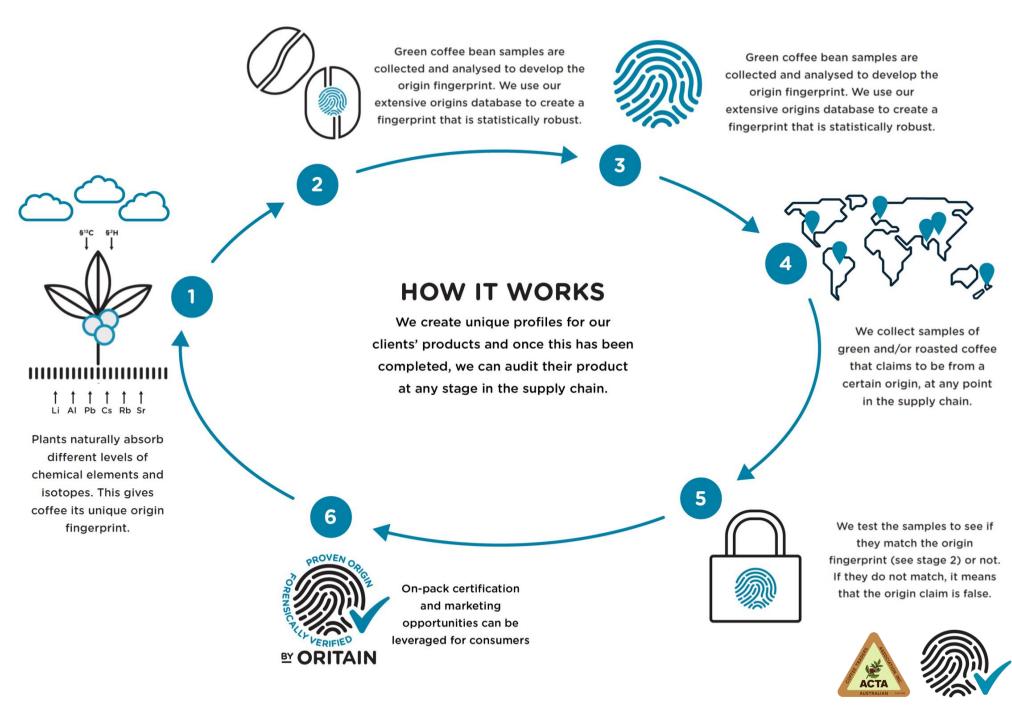
Resolution











Product Verification.

TRUST, BUT VERIFY













Processing

Exporter

Roaster

Shipping

Consumer















We can test product at any point in the supply chain

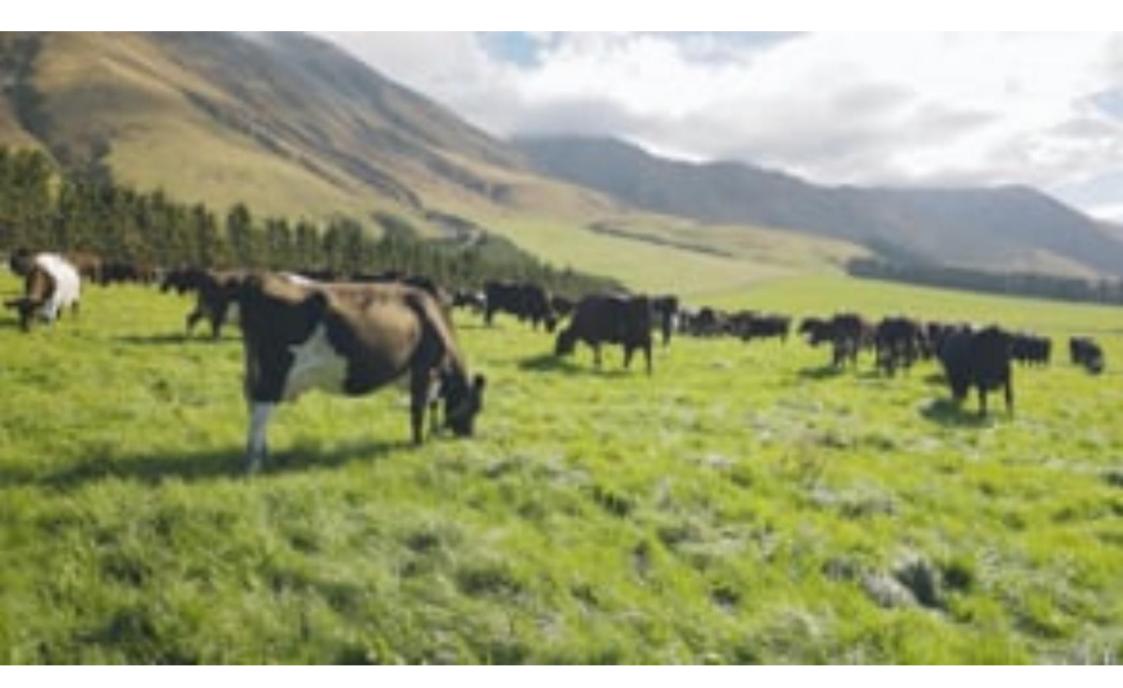


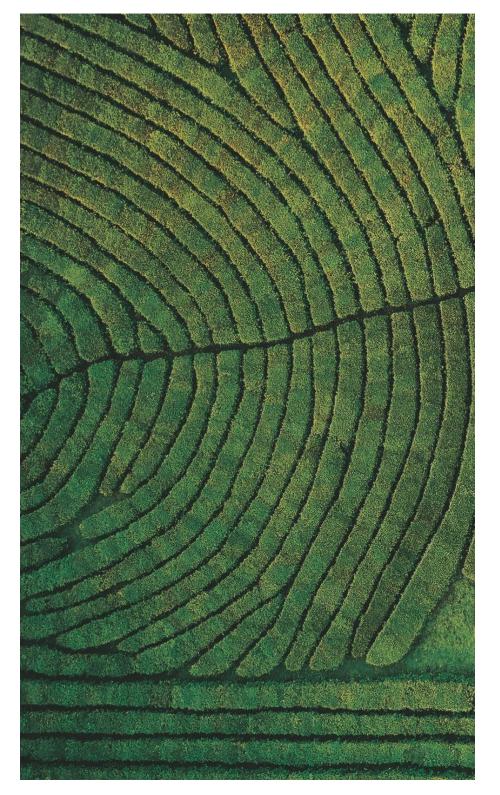
Our Partners

a2	Albini GROUP	ALLIANCE POS COPPER EXCELLENCE		BUREAU	Cone Denim
COTTON USA	COUNTRY ROAD	cytiva	FASHION FOR	Foodstuffs [®]	Gill Apparel Group
Gap Inc.	Coffee Enterprises		INTERNATIONAL SERUM INDUSTRY ASSOCIATION	SAMELL COM	KERING
LACOSTE	LOCH DUART UNRIVALLED SCOTTISM SALMON	MARKS & SPENCER	patagonia	сопом	MOHAIR
SILVER FERN FARMS	PRIMARK*	RALPH LAUREN	NESCAFÉ ORIGENS d Broad	SUPIMA WORLD'S FINEST COTTONS	PYRAMID VALLEY NEW ZEALAND
TAYLOR PASS	ThermoFisher SCIENTIFIC	WELSPUN COMPOSITING THE PLANET	WOOLS OF NEW ZEARO	EYRK & G	LOFTEX









TRUST, BUT VERIFY

Physical, Scientific, Product Verification.



PRODUCT TEST

Oritain measures what exists naturally in the product. The addition of foreign tracers such as spray or particles is not required.



STRENGTH IN THE DATABASE

Vast majority of the world's global coffee production mapped.



COMMERCIALLY PROVEN

Not only adopted by many of the largest global brands, retailers, and manufacturers – but science meets the Daubert Standard, meaning it can be used as admissible evidence in a court of law.





Thank you